



Supporting System Integrators, OEMs and End-Clients.

# Engineering Smarter Systems

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LEC Partners with Distrix Networks to Provide the Highest Level of IIoT Security



# distrix

LEC is pleased to announce it has formed a strategic partnership with Distrix Networks Ltd., experts in simple, secure IIoT connectivity, to provide the highest level of security and reliability to IIoT clients.

"Distrix is a technological leader in providing secure network connectivity as proven by their success in deploying their Software Defined Network (SDN) solutions for multiple US Government Programs such as the US Predator Drone." said LEC's Director of IIoT Strategy Brian Rosema. "Security of LEC client data is a top priority, and our partnership with Distrix expands our ability to provide the most simple, secure IIoT connection possible. Additionally, it allows us to provide an optimized level of service and security without the need for costly equipment upgrades or complex network changes."

Distrix was created from a US Government initiative to securely and reliably connect complex sensor networks. Distrix is the Software Defined sensor network inside the US

Predator Drone and control network for Department of Defense Smart Grids, providing automated edge controls and reliability for power generation systems built during the Cold War.

Distrix is now enabling the Industrial Internet, providing a simple, secure way for industrial devices to connect to the IoT, enhancing data for Big Data analytics, and automating edge controls to improve processes in real time, transforming existing customer equipment into next generation software defined converged networks.

"We are excited about our relationship with LEC," said Eric Winsborrow, CEO for Distrix. "LEC has consistently been an industry leader in technical innovation, and their CellData Solutions offering provides a simple and cost-effective way to allow customers in oil and gas, water management, renewable energy and elsewhere to securely connect to the Industrial Internet without the need to upgrade existing equipment."

[Learn More](#)

## LEC and Distrix Networks Present on Challenges and Solutions for IIoT Security at ENTELEC Fall Seminar



LEC's Justin Hogue and Distrix Network's Eric Winsborrow recently conducted a training session during ENTELEC's Fall Seminar Series in Houston, Texas.

The session - *Real Life Challenges and Solutions for IIoT Security for Oil and Gas* - focused on the issues of securing sensor networks and SCADA systems and provided practical approaches for simplifying and securing data from remote and previously isolated oil and gas networks.

[Learn More](#)

## Lee DuBois Joins LEC as Regional Accounts Manager

LEC announces the addition of Lee DuBois as Regional Accounts Manager to the Company's cutting-edge team. Lee's primary responsibilities will be to manage all aspects of sales in the Southeast region of the United States, including maintaining existing relationships with current Industrial Clients and seeking out new opportunities through strategic business development.

"By managing strong relationships and efficiently liaising between LEC's Clients and Engineering Team, it is my objective to cultivate and maintain long-term, outstanding business partnerships," said Lee.

With over 15 years of experience, Lee brings a unique perspective to LEC stemming from his extensive business development, key account sales and sales management experience. His focus will be on working with project teams to develop Client relationships and will work to develop and maintain relationships with strategic business partnerships.



[Learn More](#)

## OPENING FOR EXPERIENCED ENGINEER

LEC INC is pleased to announce an opportunity for an experienced Industrial Control Engineer to join our cutting-edge Engineering Team in Jackson, MS.

Interested candidates should visit the LEC INC website for more information and to apply for the position.

[FIND OUT MORE](#)



LEC provides industrial automation engineering and industrial IoT communications services of the highest quality with an unending commitment to our Clients, Strategic Partners and Communities. Through Client and Partner engagement, technical innovation, research and development, we strive to develop better solutions to achieve complete satisfaction of those we serve. With each project our goal is to establish a new standard of quality and professionalism.

We look forward to serving you.

Sincerely,

The LEC Team

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