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# NEWS RELEASE

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## LEC EXPANDS AWARD-WINNING IIoT TECHNOLOGY IN CANADA ON TELUS' NETWORK

**Jackson, MS** -- LEC, leaders in automation control engineering and Industrial Internet of Things (IIoT) enablement, has joined forces with TELUS, Canada's world-leading communications and information technology company, to expand LEC's award-winning iQ2 technology to the Canadian industrial marketplace.

iQ2 is LEC's cloud-based, end-to-end IIoT platform solution that's uniquely designed from an industrial automation engineering perspective to address individual needs and provide secure, customizable remote control, monitoring, and data collection to all areas of industry.

"With the necessity for cellular connectivity of our existing client base, and the growing demand for LEC technologies in Canada, aligning with TELUS is key to our continued geographical expansion in North America," states Brian Rosema, VP of IIoT for LEC. "The robust nature of the TELUS network, and ability of incorporating TELUS connectivity into LEC's secure private network has made this a clear and highly strategic decision. Offering clients in oil and gas, water/wastewater, manufacturing, and utility verticals access to LEC's iQ2 platform technologies in Canada is highly advantageous for both of our organizations."

TELUS was the first national carrier in Canada to launch a dedicated network for IoT devices, and offers the country's most comprehensive LTE-M coverage. TELUS LTE-M and NB-IoT networks will be fully compatible with 5G technology, enabling the LPWA solutions designed and deployed today to do even more tomorrow.

"TELUS' world-class LTE-M low-power wide-area network was purpose-built to connect IoT devices, offering secure, reliable connectivity with carrier-grade security in locations across Canada," said Michael Cihra, VP of IoT at TELUS. "We are proud to work with LEC to deliver clients of their popular iQ2 platform the connectivity they need in Canada to drive results for their businesses."

For more information on the features and benefits of iQ2, visit [www.LECINC.com](http://www.LECINC.com).

### About LEC

LEC provides industrial automation control engineering, and industrial IoT (IIoT) enablement and cloud platform services of the highest quality with an unending commitment to our Clients, Strategic Partners and Communities. Through Client and Partner engagement, technical innovation, research and investment in the brightest human resources, we engineer smarter systems to achieve complete satisfaction of those we serve. With each project, our goal is to establish a new standard of quality and professionalism. For more information visit, [www.LECINC.com](http://www.LECINC.com). Also, follow us on [Facebook](#), [Instagram](#), [Twitter](#) and [LinkedIn](#), and watch our latest videos on [YouTube](#).

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**About TELUS**

TELUS (TSX: T, NYSE: TU) is a dynamic, world-leading communications and information technology company with \$14.7 billion in annual revenue and 15.2 million customer connections spanning wireless, data, IP, voice, television, entertainment, video and security. We leverage our global-leading technology to enable remarkable human outcomes. Our longstanding commitment to putting our customers first fuels every aspect of our business, making us a distinct leader in customer service excellence and loyalty. TELUS Health is Canada's largest healthcare IT provider, and TELUS International delivers the most innovative business process solutions to some of the world's most established brands.

Driven by our passionate social purpose to connect all Canadians for good, our deeply meaningful and enduring philosophy to give where we live has inspired our team members and retirees to contribute more than \$700 million and 1.3 million days of service since 2000. This unprecedented generosity and unparalleled volunteerism have made TELUS the most giving company in the world.

For more information about TELUS, please visit [telus.com](https://telus.com), follow us [@TELUSNews](https://twitter.com/TELUSNews) on Twitter and [@Darren\\_Entwistle](https://www.instagram.com/Darren_Entwistle) on Instagram.