



NEWS RELEASE

For Immediate Release

Press Contact: Liz Densmore
601-939-8535
ldensmore@lecinc.com

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LEC Partners with Option CloudGate to Expand Hardware Choices for iQ2™ IIoT Platform

Jackson, MS -- LEC, leaders in Industrial Internet of Things (IIoT) enablement, today announces its new partnership with Option Cloudgate that will provide industrial clients with a more flexible and cost-effective hardware option for their iQ2™ IIoT platform.

iQ2 is LEC's end-to-end IIoT platform solution that's designed from an industrial automation engineering perspective to address individual needs and enable next-generation, cutting-edge IIoT platform technology. iQ2 provides secure industrial remote control, monitoring and data collection.

"LEC and Option are coming together to address some of the biggest challenges facing our industrial clients – flexibility, form factor and hardware costs," said LEC's Vice President of IIoT Strategy Brian Rosema. "In an effort to continue expanding our hardware portfolio, this partnership with Option gives us the versatility to provide a solution that is lower in cost and more flexible without sacrificing functionality, performance or security. We've been impressed with the overall performance of Option's existing hardware, and we're excited about their aggressive product roadmap."

Headquartered in Belgium, Option specializes in wireless IIoT solutions enabling Machine to Machine (M2M) communication. With decades of experience and many industry firsts, the Company is ideally positioned to offer efficient, reliable and secure IIoT hardware solutions across a variety of industries and applications.

"Industrial IoT is one of the fastest growing segments in the IoT market, and we are excited to partner with LEC, leading IIoT platform provider, to further strengthen our position and drive our roadmap," said Alain van den Broeck, Option's CEO. "We are pleased LEC recognizes the unique capabilities of Option's CloudGate hardware platform, and we look forward to building a successful partnership together as a part of LEC's iQ2™ IIoT platform."

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LEC and Option Announce Partnership – Add One

Option CloudGate hardware is immediately available on LEC's iQ2 IIoT platform solutions.

For more information, visit www.LECINC.com.

About LEC

LEC provides industrial automation control engineering, and industrial IoT (IIoT) enablement and cloud platform services of the highest quality with an unending commitment to our Clients, Strategic Partners and Communities. Through Client and Partner engagement, technical innovation, research and investment in the brightest human resources, we engineer smarter systems to achieve complete satisfaction of those we serve. With each project, our goal is to establish a new standard of quality and professionalism. www.LECINC.com

About Option

Option securely connects your things and sensors to your Cloud. With over 30 years of experience and many industry's firsts in the wireless industry, we are ideally positioned to bring the most efficient, reliable and secure IoT solutions to business and industrial markets. We work with system integrators, value-added resellers, application platform providers, value-added distributors and network operators to bring tailor-made solutions to end-customers. www.option.com